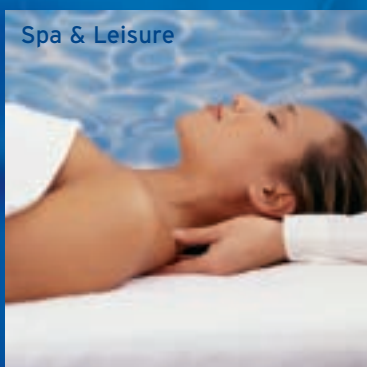
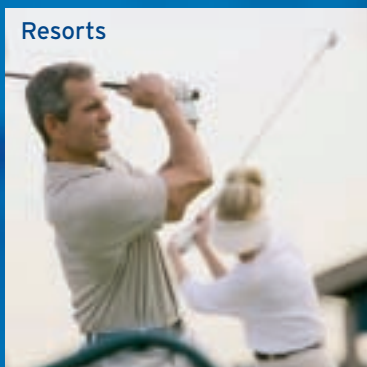


# HotSoft®

hotel software



**Microsoft**  
CERTIFIED  
Partner

for independently owned and operated hotels – [hotsoft.com](http://hotsoft.com)

# Welcome to HotSoft

**HotSoft** is a functional, dependable and consistent hotel and conference management system. HotSoft is easy to use and **meets your most demanding needs**



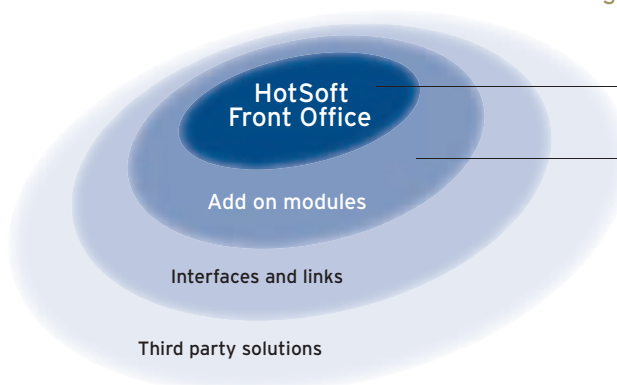
As a Microsoft certified partner, HotSoft is able to offer clear benefits in terms of Windows compatibility and integration while providing an inside track to future technologies and architectures.

**Microsoft**  
**CERTIFIED**  
Partner

# The Modular World of HotSoft

HotSoft  
Hotel Management  
System

The HotSoft systems consists of a base program with optional program modules, and links to guest service systems via numerous interfaces. The various program modules are all part of the core application, resulting in superior data integrity, security, and speed.



## HotSoft Front Office

**HotSoft Front Office** is your key to making reservations, handling check-in and check-out, dealing with deposits, bills, invoices, and much more. It keeps track of your guests, their personal preferences and historical data. It also optimises your occupancy, prints reports and presents statistics. The group functions let you reserve and allocate multiple guest rooms, conduct batch check-in/check-out, and keep all group charges in a central folio. With HotSoft everything is under your complete control.

## Add-on modules

**HotSoft Spa & Leisure** is an unparalleled system to maintain and maximise your appointments for in-house and day guests.

**HotSoft Conference** is used to book, maintain and manage everything from weddings to large corporate events.

**HotSoft Sales & Marketing** turns your invaluable customer data into a powerful marketing tool.

**HotSoft Allotment** manages your allocated room nights from your travel agencies.

**HotSoft hPOS** is a cost-effective epos solution.

**HotSoft Multi Property** helps you cross sell your properties to ensure a guest is never turned away.

**HotSoft Property Owner** simplifies the management of shared ownership.

## Interfaces and links

**The HotSoft Interfaces** ensure that the complete system becomes the centre of your hotel operations. Interfaces exist to guest service systems such as our own Web Engine, telephone PBXs, Pay-TV systems, credit card payments, key encoders, restaurant systems, accounting programs, PIMs and much more.

Every day **HotSoft handles more than 80,000 bookings** at hotels and conference centres throughout Europe, Africa and Asia



Oscarsborg Kurs & Konferanse  
Drybak, Norway. 85 rooms, 5 function rooms



Saku Rock Hotel  
Tallin, Estonia. 113 rooms



Parkes Hotel  
London, UK. 33 rooms



La Résidence  
Bangkok, Thailand. 27 rooms

# Our users, authentic

## HotSoft Front Office



### Gatwick Worth Hotel, UK

**ROOMS:** 118 rooms, 6 function rooms

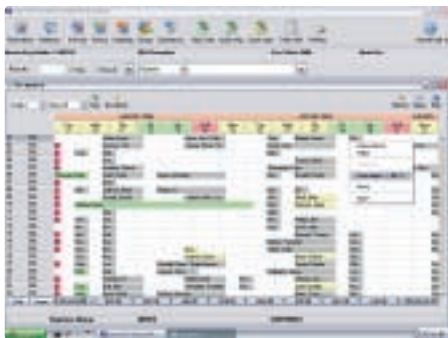
**STARS:** \*\*\* (3 star) Best Western Hotel

[www.gatwickworthhotel.co.uk](http://www.gatwickworthhotel.co.uk)

**TYPE OF HOTEL:** Gatwick Worth is a successful airport hotel with high occupancy. Combined with short stays, it is clear that there is a great number of check-in and check-outs every day, putting high demand on reception.

**USES:** HotSoft Front Office is a successful combination of years of experience, and the most innovative Windows interface amongst hotel software, making it a truly unique product. Being geared specifically towards independently owned and operated hotels and chains, we have a very good understanding of what your needs are.

**HOTEL TESTIMONIAL:** "Since we installed HotSoft three years ago we have greatly reduced the pressure on our reception staff. Check-in and out is seamless and we now have total control over all aspects of hotel management," says Dev Gorecia, Owner and Manager.



**HotSoft Front Office**

contains all functions necessary to run a hotel

## HotSoft Spa and Leisure



### Kroppefjäll, Sweden

**ROOMS:** 34 rooms, 12 function rooms & treatment facilities

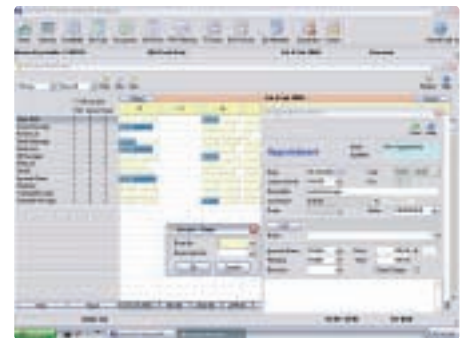
**STARS:** \*\*\* (3 star)

[www.kroppefjall.com](http://www.kroppefjall.com)

**TYPE OF HOTEL:** Hotel and Spa in historic milieu. Kroppefjäll is situated amidst stunning Swedish scenery - at a location with Spa and recreational traditions dating back to the 17th century.

**USES:** The HotSoft Spa and Leisure module is an integral part of HotSoft itself. It lets you schedule, book and maintain any type of time-based appointment. Linking these with coordinators and rooms, gives you unprecedented control of your resource planning. The appointments are booked for hotel guests and day guests alike.

**HOTEL TESTIMONIAL:** "We are happy with the stability and scalability of HotSoft. The new Spa module is proof of the fact that HotSoft readily responds to our expanding needs," says MD Hans Hansson Julin.



**HotSoft Spa and Leisure**

is an add-on module to HotSoft Front Office

# cases

**Our priority is** to maintain a long-term relationship with you, ensuring your permanent satisfaction, and **to give you more time for your guests**

## HotSoft Conference



### Rosebank Hotel, South Africa

**ROOMS:** 318 rooms, 11 function rooms

**STARS:** \*\*\*\* (4 star)

[www.rosebankhotel.co.za](http://www.rosebankhotel.co.za)

**TYPE OF HOTEL:** Using friendly and efficient service, the Rosebank Hotel has built up a strong reputation offering the very best in banqueting and conferencing.

**USES:** HotSoft Conference module. HotSoft pioneered the concept of a totally integrated conference module back in the early 90s, and has been popular with conference sites around the world ever since. Flexibility, accessibility, and control are the key elements found in our conference module.

**HOTEL TESTIMONIAL:** "Having large and often very demanding conferences, we were relieved to install HotSoft and see our administrative efficiency surge over night," says T.J Ruttimann.



**HotSoft Conference**  
is an add-on module to HotSoft Front Office

## HotSoft Sale & Marketing



### Skogshem & Wijk, Sweden

**ROOMS:** 195 rooms, 41 function rooms

**STARS:** \*\*\*\* (4 star)

[www.skogshem-wijk.com](http://www.skogshem-wijk.com)

**TYPE OF HOTEL:** Situated in the Swedish archipelago with a typical Scandinavian design scheme, Skogshem & Wijk offers conference possibilities in a wonderful environment. To attract customers with varying profiles, Skogshem & Wijk has always attached great importance to the sales and marketing process.

**USES:** The HotSoft Sales & Marketing module was built on the basis that the time spent on entering customer details should be harnessed and used as an invaluable marketing resource. Integrated with Microsoft Office, HotSoft helps you structure your marketing efforts in a simple and effective way.

**HOTEL TESTIMONIAL:** "Using the HotSoft Sales & Marketing module has helped us segment all customers, making it possible for us to offer the right promotion, to the right customer, at the right time," says MD Tommy Wiking.



**HotSoft Sale & Marketing Module**  
is an add-on module to HotSoft Front Office

**Who benefits from HotSoft?** All who are looking to upgrade their current system to a **modern and cost effective solution**. All who are looking to **improve and integrate all booking logistics** into one solution

## HotSoft Web Engine



### The Killarney Plaza Hotel & Spa, Ireland

**ROOMS:** 198 rooms, 4 function rooms

**STARS:** \*\*\*\* (4 star)

[www.killarneyplaza.com](http://www.killarneyplaza.com)

**TYPE OF HOTEL:** Catering to technology aware private and business guests, the Killarney Plaza Hotel is a perfect example of a hotel that has been proactive. It has adapted very quickly to modern technologies such as web booking, allowing clients to make reservations from home or work.

**USES:** HotSoft Web Engine is a scalable solution where you simply connect your own web site to HotSoft in order to receive reservations in real time. As an option you can also open up additional web booking channels. Our CRS based web engine is geared towards smaller chains, and with the additional CRS professional, call centres and central booking offices are also catered for.

**HOTEL TESTIMONIAL:** "In a market with more flexible and IT competent customers, we believe that a solution like HotSoft's Web Engine is crucial to have. The integration has enabled us to easily convert our existing group web-site to a full e-commerce solution, without the need for expensive web development, all the while making the O'Donoghue-Ring Group more globally accessible." Margaret O'Donoghue, Reservations Manager.



### HotSoft Web Engine

is available for total integration with HotSoft or as a stand-alone system.

## HotSoft Support & Development



### Best Western Hotel Bondeheimen, Norway

**ROOMS:** 127 rooms, 7 function rooms

**STARS:** \*\*\* (3 star)

[www.bondeheimen.com](http://www.bondeheimen.com)

**TYPE OF HOTEL:** Best Western Hotel Bondeheimen is one of the most frequently visited hotels in Oslo. It is a metropolitan hotel with Old Norwegian charm in the centre of town.

Since the first release of HotSoft, we have placed top priority in 3 main areas: designing the software with optimal fault tolerance; ensuring that our local suppliers offer the very best in program support; and listening to our end users when planning future development. These are intangible advantages that are best confirmed by talking to our existing clients.

**HOTELTESTIMONIAL:** "We feel that as a user in the HotSoft family we always get regular program updates and instant support when needed. We are also convinced that as a HotSoft user you always have a top of the line PMS system," says manager Knut Skansen.



### HotSoft Support Centre

The support and maintenance contract includes professional support, free program updates, and Internet service.

# Simply Modern Hotel Software

## ESTABLISHED

- Experience and continued development since 1988
- Proven and surveyed client satisfaction
- Microsoft Certified Partner
- Large dealer network
- Strong Internet presence

## COST EFFECTIVE

- Easy to use and quick to learn
- Dependable, scalable, and integrated
- Low maintenance
- Time saving

## DYNAMIC

- Client-driven development
- Multi-lingual and modular program design
- Adaptable to domestic legal and fiscal requirements
- Regular and guaranteed updates
- Flexible and adaptable configuration and set-up
- Trend setting and innovative

## INTEGRATED

- Self-contained internal modules
- Single data source shared by all modules
- Interfaces to all major guest service systems
- Built-in training program

## SOPHISTICATED

- Uses our acclaimed floating Windows user interface
- Fully event driven and multi-threaded
- Choice between cost effective networked database architecture or client server
- Seamless Microsoft Office integration
- Advanced printing capabilities and options

- Professional industry trained consultants
- Individualised set-up, installation and follow-up
- Development orientation guided by user feedback
- Access to local support 24/7

## SUPPORT



Your local supplier:

**HOIST**  
● ● ● ● ● HOSPITALITY GROUP

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Besök oss på [www.hoistgroup.com](http://www.hoistgroup.com) eller maila på [info.se@hoistgroup.com](mailto:info.se@hoistgroup.com)

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